



Title: Partnering in Construction: A Concept Designed for Continual Improvement

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Abstract: As the claims filed in the United States continue to increase, methods of claims avoidance and resolution have become vital to industry. Working from a partnering position rather than an adversarial relationship is an important shift in the focus of business. Partnering enables companies to develop relationships to assure that they achieve goals, work as team members, share risks, improve quality, and reduce costs. This paper looks at specific benefits of partnering, provides cases of proven cost effectiveness, and examples of engineering value savings. It concludes with a close look at how partnering can be put into effect by companies interested in using this approach.